

# **ACTIVATION**

Pride was full of Roses compliments of the Tequila Rose Team! We handed out 2500 minis and 1370 popsicle molds to Parade goers and Parade participants alike. The response was tremendous and we received over 30k impressions on Instagram.

We ran a two-pronged street team starting near the beginning of the parade route at Park Rd on the North side of Bloor. The team slowly made their way to St Nicolas St to meet up with the remainder of the product and to be right in the middle of the parade, enabling us to access both sides of the street at the onlookers crossing. This allowed for maximum exposure and engagement with the crowds and the team.









# DAY OF EXECUTION

The teams met at the Hotel

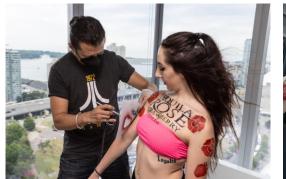
- Brand Training
- Artist painted teams
- Social Media postings began

- Set up photos + Team branded posed photos

Next, the teams split up and met with the vehicles already positioned close to the parade route with beverage bins and backpacks

11:30am the teams began sampling and interacting with the parade goers distributing product

1:30pm second round of reloading to distribute another targeted area and leapfrogged throughout the day





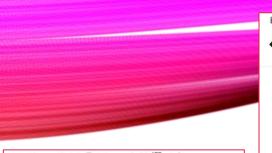


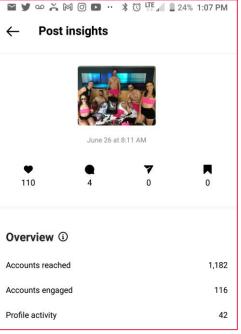




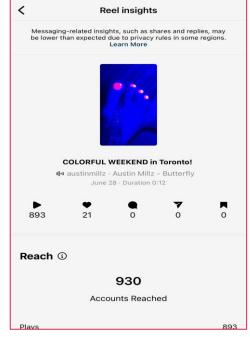








# Post insights June 26 at 2:53 PM Solverview Accounts reached Profile activity 12 Post insights Post insig

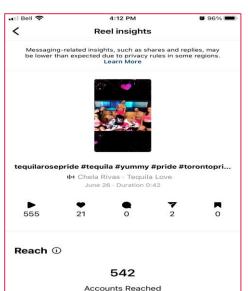


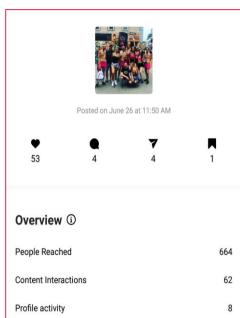
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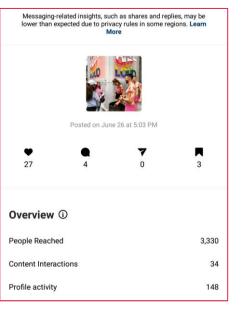
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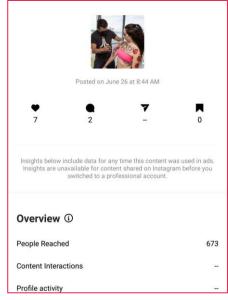
## SOCIAL MEDIA POSTING

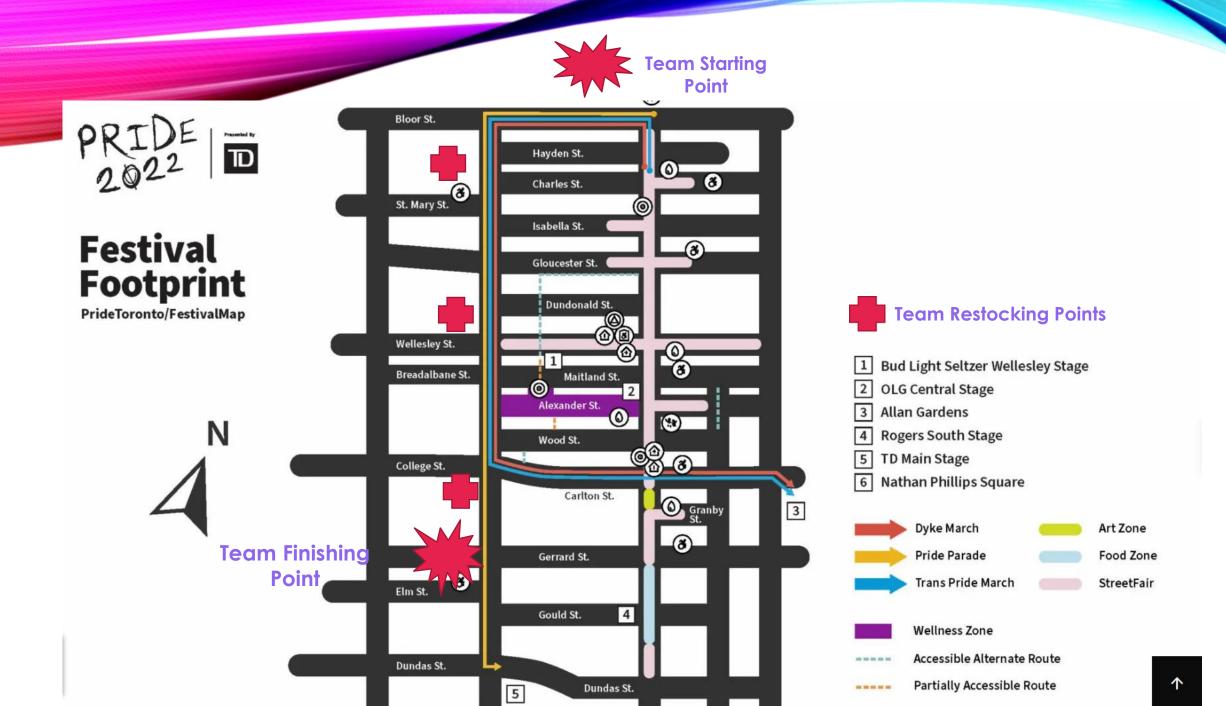




All of our team members posted stories which we saw were captured by your SM team and used as a story during the day that was fantastic. Here are some additional posts that we did. We received over 30k+ impressions on the team's stories as well as the posts below.





















## THE NUMBERS

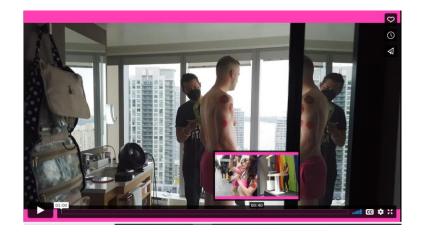
#### **Toronto Pride Parade Activation**

- 2500 mini bottles of Tequila Rose Handed out
- 1370 Tequila Rose Popsicle molds distributed
- 1.3 million in attendance
- 10,000 direct interactions with consumers by the team
- Over 400,000 eyes on the team over 8 hours
- 30k+ impressions and counting on social media
- Tequila Rose was the only spirit sampling team on the parade route Click Picture To Play
   VS.

#### A billboard at Yonge and Dundas Square for one month

- no liquid to lips or personal interactions
- 1 of over 12
- No exclusivity
- Approximately 250k views.

Investment \$24k+ not including artwork or installation



# **ASSETS**

### **Cocktails Provided:**

- 2 x 5 team members
- Body paint artist
- Stencils for body painting
- Branded beverage bins x 2
- Branded backpacks x 4
- Branded outfits for team
- Social media posting
- Photo and video documentation
- Management of event
- Vehicles for team and product movement
- Licensing of Team

The team handed out up to 2500 minis and popsicle molds











